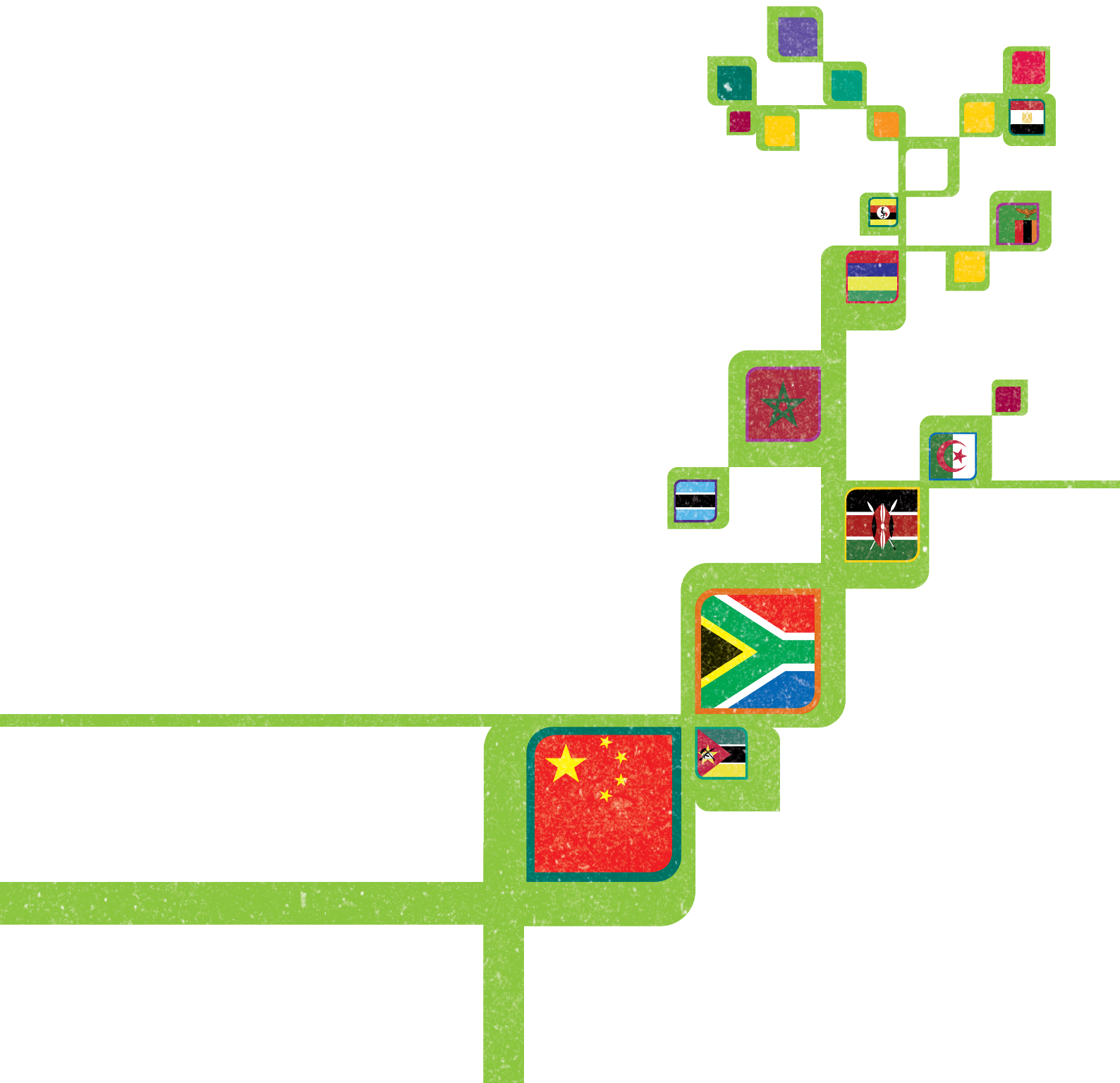


Asia Business Services – Africa  
致同-亚洲业务服务



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# Seamless advice and support

## 无缝式的顾问与支持

Working hand-in-hand with Grant Thornton Asia we are able to offer a suite of services to support Asian companies expand beyond their borders. Our Asia Business Services team comprises skilled multicultural professionals who have on-the-ground experience both in Asia and in Africa. Our team is dedicated to assisting your company in finding the right business partners and ventures.

We can respond to the globalization of your business and industry. Grant Thornton firms in over 100 countries provide a truly borderless approach to the global market. Our experienced teams with extensive industry knowledge enable us to offer you faster responses and a more tailored service offering. And because we work together within the international network to give you the best advice and support - wherever you are in the world - you will benefit from our knowledge of the local business landscape and a seamless continuity of service for your international business needs.

Your success is our success. Regardless of industry or size, we can assist in developing and growing your business.

### Respected local advisors

Grant Thornton Asia Business Services offers:

- Experienced professionals with in-depth, first-hand knowledge of providing services to Asian investors
- Streamlined coordination with multi-cultural engagement teams across Africa to achieve efficiency and consistency
- Comprehensive consultation services to investors wherever the location
- Multi-lingual advisors

我们和致同在亚洲的成员所携手为亚洲企业提供一套完整的跨国服务。我们的亚洲业务服务团队拥有一批具有多元文化背景的专家，对亚洲和非洲的商务活动具有丰富的实践经验。我们的团队将不遗余力地帮助你们在非洲创业并寻找适合的合作伙伴。

致同为你们的业务和所在行业提供全球化服务，在100多个国家以真正无国界的方式帮助进入全球市场。我们极富行业专业经验的团队为你们提供更快捷和量身定制的服务。无论在世界各地我们都可利用自己的国际网络为你们提供最佳的咨询和支持，你们将从我们的本地化经验和无缝的持续服务中受益。

你们的成功就是我们的成功，无论所处行业不同还是规模不同，我们都愿协助你们成长并不断扩大你们的业务规模。

### 经验丰富的本地顾问服务

致同亚洲业务服务的服务范围：

- 团队成员具有丰富的市场经验和深入的、第一手的专业知识为亚洲投资者提供所需的服务
- 我们与多种文化背景的团队紧密合作，建立泛非洲全方位服务体系，以高效、一致的服务来支持我们的客户
- 为投资者投资地点的选择提供全面的咨询意见
- 多种语言专业服务

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# Our services

## 我们的服务

### Merger & acquisition advisory

- Target identification & screening
- Merger and acquisition planning
- Business valuations & modeling

### Risk management advisory

- Financial and business risk management

### Accounting assistance and audit

- Auditing and annual financial reporting
- Accounting
- Compliance
- Forensic services
- Setting up branch, agency representative or subsidiary

### Local IPO advisory

- Capital raisings and IPO advisory

### Employee expatriate advisory

- Visa and immigration
- Employee salary and benefits planning
- Coordinate and facilitate trade and buying missions to China

### Tax advisory services

- Tax due diligence reviews
- Customs duty, VAT and other indirect taxes
- International tax structuring
- Expatriate tax

### Black Economic Empowerment (BEE) services

- BEE due diligence and advisory
- Introduction of suitable BEE partners
- Government bidding request for proposal (RFP) services
- Improvement of BEE rating and BEE scorecard

### 并购服务

- 发现潜在收购对象
- 收购计划咨询
- 资产评估及金融模型设计

### 风险管理咨询

- 财务商业风险管理

### 会计及审计服务

- 年度财务报告和审计报告
- 簿记服务
- 合规咨询
- 调查服务
- 代表处，分支机构或子公司筹建计划

### 当地融资服务

- 企业融资及首次公开募股上市

### 外派人员服务

- 签证及移民
- 员工薪酬及福利规划
- 协调和协助中国贸易和采购事宜

### 税收筹划业务

- 税务尽职调查
- 关税、增值税等间接税税务
- 国际税务筹划
- 外派人员税务

### BEE(黑人经济振兴政策) 服务

- BEE尽职调查和咨询
- 介绍优质BEE合作伙伴
- 政府项目投标方案
- BEE评分和级别提升

# Where we are

## 我们的机构

### In Africa

In Africa there are Grant Thornton member firms in both Anglo and Franco-phone speaking regions including: Algeria, Botswana, Cote d'Ivoire, Egypt, Ethiopia, Gabon, Guinea, Kenya, Libya, Mauritius, Morocco, Mozambique, Namibia, Nigeria, Senegal, South Africa, Togo, Tunisia, Uganda, Zambia and Zimbabwe.

### In China:

With our 'one China, one firm' approach, our integrated network works seamlessly together across China and Hong Kong, forming a network of 17 offices with access to 120 partners and over 2700 professionals. We serve a broad base of clients including about 140 public companies, more than 2000 state-owned enterprises (SOEs), private companies, and multinational companies (MNCs).

### Globally

More than 35,000 Grant Thornton people in over 100 countries are focused on helping businesses unlock their potential for growth.

### 致同在全球

致同在非洲英语区和法语区拥有成员公司的国家包括阿尔及利亚、博茨瓦纳、科特迪瓦、埃及、埃塞俄比亚、加蓬、圭亚那、肯尼亚、利比亚、毛里求斯、摩洛哥、莫桑比克、纳米比亚、尼日利亚、塞内加尔、南非、多哥、突尼斯、乌干达、赞比亚、津巴布韦。

### 致同在中国:

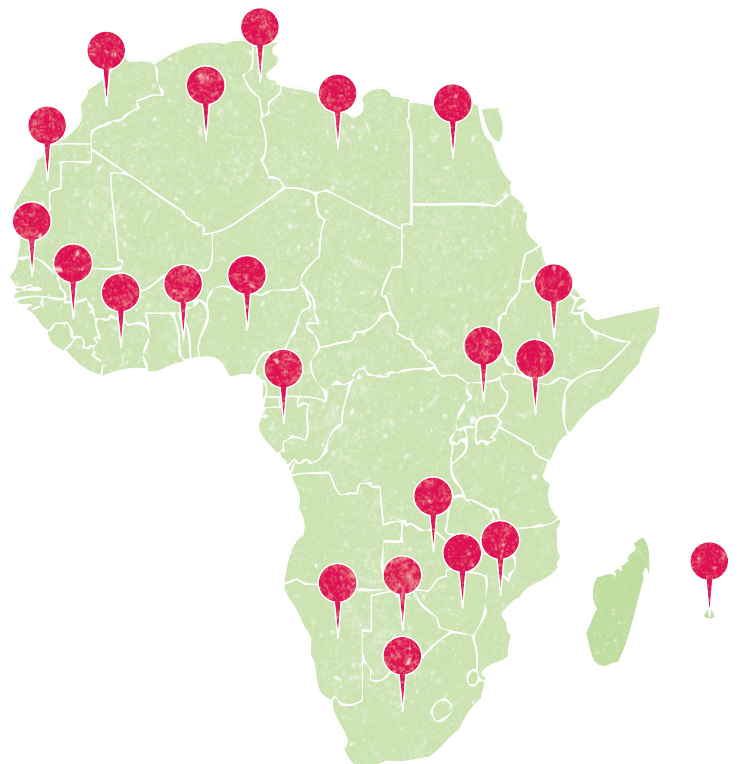
我们用“同一个中国，同一个企业”的模式，在中国大陆和香港地区形成了17家办公室、120个合伙人和2700名专业人士之间的无缝连结网络。我们现为140家上市公司、2000多家大型国企、私企和国际公司的客户提供广泛的服务。

### 致同全球

分布在全球100多个国家的35000名致同员工致力于帮助企业释放其成长的潜力

我们致力于帮助客户拓展在非业务

潘罗兰  
致同亚洲业务服务执行董事



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# Grant Thornton in Africa

## 致同在非洲

The Grant Thornton African network, which comprises 21 member firms, is ideally positioned to facilitate clients' expansion plans in these countries.

In the past 400 years Africa has been regarded as a rich source of wealth and opportunity, with an abundance of mineral and natural resources.

Now with growing consumerism and international trade, Africa is an incredibly attractive proposition to attract foreign investors worldwide.

### How we work

We approach all assignments by combining international experience with local business and technical expertise.

### What we do

Grant Thornton's Africa member firms provide dynamic organisations with a comprehensive range of assurance, tax and specialist business advisory services.

We work with a range of clients, including listed companies, large privately held businesses and private equity-backed organisations as well as non-profit and aid organisations and the public sector.

We offer a broad spectrum of accounting and business advisory services, high level skills and expertise, operating models and technology. We add value through our partners' personalised, hands on approach and availability.

致同网络在非洲的21国拥有成员公司，是帮助客户在这些国家扩展业务的理想之地

过去400年间，非洲被认为是孕藏着丰富的矿产资源的财富和机遇的聚集之地

现在随着消费和国际贸易的增长，非洲正变成一块吸引大量国际投资商的热土

### 我们怎样工作

我们结合国际化经验和本地商务和技术的专业来完成各项任务

### 我们做什么

致同非洲的成员公司向迅速变革的服务对象提供完整的审计、税务和专业商务咨询服务

我们的服务对象包括上市公司、大型私企、私营资本以及非盈利组织、援助组织和公共服务部门

我们提供广泛的会计和商务咨询服务，高水准的专业技能，运作模型和技术。我们还通过合伙人的个人经验、勤勉和直接参与的工作方式来增加附加值。

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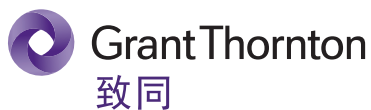
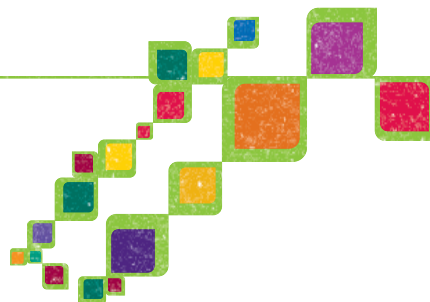
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